



27 September 2013

Reference for Trio: Sports Apparel and Screen Printing Services

I'd like to take this opportunity to thank you for the professional services your organisation has provided to Waikato-Tainui particularly over the last eight years as our preferred provider.

In this time I have personally worked with Trio to produce a range of tribal merchandise, predominantly t-shirts for the many events we host - the biggest of which is the bi-annual Waikato-Tainui Games with attendance at around 15,000 people.

We have received services to an extremely high standard from Trio who has been able to deliver on often stringent deadlines, with little if any prior notice.

There is an understanding of the nature of our work here at the tribe and we appreciate this.

As a consequence of your proven record to deliver quality product on time and within budget, your services are advocated to all of our tribal entities including the Waikato Raupatu Lands Trust, Waikato Raupatu River Trust, Waikato-Tainui College for Research and Development, Te Ope Koiora o Waikato-Tainui and particularly during games preparations, to our 68 Marae who register teams to participate in the event.

In closing, please accept this reference as a testimony to the personal commitment you have shown to our account and our staff. Your personal commitment and contribution to ensure that our needs are met, has not gone unnoticed.

Ngaa mihi mo tou awahi.

Naaku noa

A handwritten signature in purple ink, reading "Janet Falwasser".

Janet Falwasser

Operations Manager

Waikato Raupatu River Trust